

WOAL 4335 NW Loop 410 San Antonio, TX 78229

Screen Strategies Media-Fairfax 11150 Fairfax Blvd Ste 505 Fairfax, VA 22030

Contract

Brand

2643088 **Schedule Dates** 09/27/16-10/03/16

Advertiser Pete Gallegos for Congress-D (74186)

Agency Screen Strategies Media-Fairfax (15683) Product POLITICAL CANDIDATE (ns) (1186)

PETE GALLEGOS/DEM/GALLEGOS FOR CONGRESS

Salesperson Overman, Mindi (3620)

KABB/KMYS Sales Office Bahng, Caroline **Buyer Name** Phone/Fax (703) 272-7300 / CPE Gallego/General/2359

Account Types Local/Political Candidate Agency BRD Billing Type

Standard Comments

Date Entered 09/23/16 **Last Modified**

09/26/16 Mindi Overman

\$17,471.75

No

CO-OP Headline # Demo

Entered By

Order Type Normal

Package Deal Commission % 15.00

Commission \$3,083.25

Net Total Sales Tax San Antonio (WOAI) By Broadcast Month Spots Rate Oct. 2016 \$20,555.00 Grand Total: 50 \$20,555.00

INCOMPLET COMPRACT

Due to: Pending line Approvals (Contract is shown with Pending Workflow Approvals applied)

Line Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We Th	r Sa	Su	Spots	Rate	Total	Station	Comments	Entered
1.0 Normal Line / News	09/27/16-09/30/16	3	:30	5:00:01A- News-News 4 San Antonio Today 5a		1	1	1 1 1		1	4	\$175.00	\$700.00	San Antonio (WOAI)	News 4 @5a - Sec 3	9/23/16
2.0 Normal Line / News	10/03/16-10/03/16	3	:30	5:00:01A- News-News 4 San Antonio Today 5a		1]] }	1	\$175.00	\$175.00	San Antonio (WOAI)	News 4 @5a - Sec 3	9/23/16
3.0 Normal Line / News	10/03/16-10/03/16	3	:30	5:30A- News-News 4 San Antonio Today 530a		1 [1		l l	J J	1	\$300.00	\$300.00	San Antonio (WOAI)	News 4 @5:30a - Sec 3	9/23/16
4.0 Normal Line / News	09/27/16-09/30/16	3	:30	5:30A- News-News 4 San Antonio Today 530a			1	1 1 1 1	t t	1	4	\$300.00	\$1,200.00	San Antonio (WOAI)	News 4 @5:30a - Sec 3	9/23/16
5.0 Normal Line / SPOT	09/27/16-09/30/16	3	:30	7A- NBC-The Today Show Hour 1 & 2		:	1	1 1 1 1	l¦	! !	4	\$400.00	\$1,600.00	San Antonio (WOAI)	Today - Sec 3	9/23/16
6.0 Normal Line / SPOT	10/03/16-10/03/16	3	:30	7A- NBC-The Today Show Hour 1 & 2		1 1	,	1 I 1 I	L L		1	\$400.00	\$400.00	San Antonio (WOAI)	Today - Sec 3	9/23/16
7.0 Normal Line / SPOT	10/02/16-10/02/16	3	:30	7A- NBC-Sunday Today Show			1	1 1	l t	1 1	1	\$225.00	\$225.00	San Antonio (WOAI)	Sun Today - Sec 3	9/26/16
Est 8.0 Unapproved (RevL) on credit hold /	09/27/16-09/29/16	3	:30	10A- San Antonio Living			1	1 1 1 ;	1		3	\$175.00	\$525.00	San Antonio (WOAI)	SA Living - Sec 3	9/26/16
9.0 Normal Line / SPOT	09/27/16-09/30/16	3	:30	4:30P- Judge Judy 2			1	1 1 1	L	1	4	\$400.00	\$1,600.00	San Antonio (WOAI)	Judge Judy - Sec 3	9/26/16
10.0 Normal Line / SPOT	10/03/16-10/03/16	3	:30	4:30P- Judge Judy 2		1		1 1	1	1	1	\$400.00	\$400.00	San Antonio (WOAI)	Judge Judy - Sec 3	9/26/16

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:

Date:

Accepted-Station:

Date:

Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to saidTerms.



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Agency Screen Strategies Media-Fairfax (15683) Product

POLITICAL CANDIDATE (ns) (1186) PETE GALLEGOS/DEM/GALLEGOS FOR CONGRESS Demo

Overman, Mindi (3620) Salesperson

Sales Office KABB/KMYS Bahng, Caroline **Buyer Name** Phone/Fax (703) 272-7300 / Gallego/General/2359 CPE

Account Types Local/Political Candidate Agency BRD **Billing Type** Standard

Brand

Comments

Date Entered 09/23/16 **Last Modified**

09/26/16

Mindi Overman

Comments:

Date:

No

Normal

Headline #

Entered By

CO-OP

Order Type

Package Deal

Commission % 15.00 Commission \$3,083.25

Net Total \$17,471.75

Sales Tax

San Antonio (WOAI) Rate By Broadcast Month **Spots** Oct. 2016 50 \$20,555.00 Grand Total: 50 \$20,555.00

INCOMPLETE CONTRACT

Due to: Pending line Approvals (Contract is shown with Pending Workflow Approvals applied)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length Run Times	SP	WM	lo Tu	We ⁻	Th Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
	Normal Line / News	10/03/16-10/03/16	3	:30 6P~ News-News 4 WOA	AI at	1	1	I I I I	1 1	L		1	\$900.00	\$900.00	San Antonio (WOAI)	News 6p - Sec 3	9/26/16
12.0	Normal Line / News	09/27/16-09/30/16	5	:30 SP- News-News 4 WOA	AI at		1	1 1	1 1	1		4	\$345.00	\$1,380.00	San Antonio (WOAI)	News 5p - Sec 5	9/26/16
13.0	Normal Line / News	10/03/16-10/03/16	5	:30 5P- News-News 4 WOA	AI at	1	1		I I	l t		1	\$345.00	\$345.00	San Antonio (WOAI)	News 5p - Sec 5	9/26/16
14.0	Normal Line / News	09/28/16-09/30/16	3	:30 6P- News-News 4 WOA	AI at			1 1	1	f I	1	2	\$900.00	\$1,800.00	San Antonio (WOAI)	News 6p - Sec 3	9/26/16
15.0	Normal Line / News	10/03/16-10/03/16	3	:30 6:30P- News-News 4 V	WOAI	1	1	L J			I I	1	\$750.00	\$750.00	San Antonio (WOAI)	News 6:30p - Sec 3	9/26/16
16.0	Normal Line / News	09/27/16-09/30/16	3	:30 6:30P- News-News 4 V	IAOW		1 1	1 1	1 1	I I		4	\$750.00	\$3,000.00	San Antonio (WOAI)	News 6:30p - Sec 3	9/26/16
17.0	Normal Line / News	09/28/16-09/28/16	3	:30 4:30A- News-News 4 V at 430a	IAOW		1	1 1	1	I I	1	1	\$75.00	\$75.00	San Antonio (WOAI)	News 4:30a - Sec 3	9/26/16
18.0	Normal Line / News	10/03/16-10/03/16	3	:30 4:30A- News-News 4 V	IAOW		1	1 1	i	1	 	1	\$75.00	\$75.00	San Antonio (WOAI)	News 4:30a - Sec 3	9/26/16
19.0	Normal Line / SPOT	10/01/16-10/01/16	5	:30 6P- Good Taste with T	anji			5 1	L L	1		1	\$90.00	\$90.00	San Antonio (WOAI)	Good Taste - Sec 5	9/26/16

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Overman, Mindi (3620)

Sales Office KABB/KMYS **Buyer Name** Bahng, Caroline Phone/Fax (703) 272-7300 / Gallego/General/2359

Account Types Local/Political Candidate Agency BRD **Billing Type** Standard

Comments

Brand

CPE

Salesperson

09/23/16

09/26/16

Mindi Overman

No

CO-OP Headline #

Date Entered

Last Modified

Entered By

Demo

Order Type Normal Package Deal

Commission % 15.00

Commission \$3,083.25 **Net Total** \$17,471.75

Sales Tax

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Comments:

San Antonio (WOAI) By Broadcast Month Spots Rate Oct. 2016 \$20,555.00 Grand Total: 50 \$20,555.00

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Dates	Sec	Length	Run Times	SPW	Mo Tu We Th Fr Sa Su	Spots	Rate	Total	Station	Comments	Entere
10/02/16-10/02/16	5				1 1 1 1 1 1	1	\$190.00	\$190.00	San Antonio (WOAI)	News 5p wknd - Sec 5	9/26/16
09/27/16-09/27/16	3		9:05P- NBC-This Is Us (Tuesday)		1 1 1 1 1	1	\$3,000.00	\$3,000.00	San Antonio (WOAI)	This is Us - Sec 3	9/26/16
10/01/16-10/01/16	5	1000			1	1	\$300.00	\$300.00	San Antonio (WOAI)	The Good Place - Sec 5	9/26/10
09/30/16-09/30/16	3	:30	12P- News-News4 San		1 1 1	1	\$300.00	\$300.00	San Antonio (WOAI)	Noon News- Sec 3	9/26/1
09/29/16-09/29/16	3	:30	10P- News-News 4 WOAI at		1 1 1 1 1 1	1	\$1,000.00	\$1,000.00	San Antonio (WOAI)	News 4 @10p- Sec 3	9/26/1
09/27/16-09/30/16	5				1 1 1 1 1 1 1	4	\$45.00	\$180.00	San Antonio (WOAI)	Seth- Sec 5	9/26/1
10/03/16-10/03/16	5				1	1	\$45.00	\$45.00	San Antonio (WOAI)	Seth- Sec 5	9/26/1
	10/02/16-10/02/16 09/27/16-09/27/16 10/01/16-10/01/16 09/30/16-09/30/16 09/29/16-09/29/16 09/27/16-09/30/16	10/02/16-10/02/16 5 09/27/16-09/27/16 3 10/01/16-10/01/16 5 09/30/16-09/30/16 3 09/29/16-09/29/16 3 09/27/16-09/30/16 5	10/02/16-10/02/16 5 :30 09/27/16-09/27/16 3 :30 10/01/16-10/01/16 5 :30 09/30/16-09/30/16 3 :30 09/29/16-09/29/16 3 :30 09/27/16-09/30/16 5 :30 10/03/16-10/03/16 5 :30	10/02/16-10/02/16 5 :30 5P- News-News 4 WOAI at 5p Wknd 09/27/16-09/27/16 3 :30 9:05P- NBC-This Is Us (Tuesday) 10/01/16-10/01/16 5 :30 7:30P- NBC-The Good Place 2 (Saturday) 09/30/16-09/30/16 3 :30 12P- News-News4 San Antonio at Noon 09/29/16-09/29/16 3 :30 10P- News-News 4 WOAI at 10p 09/27/16-09/30/16 5 :30 12:05A- NBC-Late Night with Seth Meyers 10/03/16-10/03/16 5 :30 12:05A- NBC-Late Night with Seth Meyers	10/02/16-10/02/16 5 :30 5P- News-News 4 WOAI at 5p Wknd 09/27/16-09/27/16 3 :30 9:05P- NBC-This Is Us (Tuesday) 10/01/16-10/01/16 5 :30 7:30P- NBC-The Good Place 2 (Saturday) 09/30/16-09/30/16 3 :30 12P- News-News4 San Antonia t Noon 09/29/16-09/29/16 3 :30 10P- News-News 4 WOAI at 10p 09/27/16-09/30/16 5 :30 12:05A- NBC-Late Night with Seth Meyers 10/03/16-10/03/16 5 :30 12:05A- NBC-Late Night with Seth Meyers	10/02/16-10/02/16 5 :30 5P- News-News 4 WOAI at 5p Wknd 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	10/02/16-10/02/16 5 :30 5P- News-News 4 WOAI at 5p Wknd	10/02/16-10/02/16	10/02/16-10/02/16 5 :30 5P- News-News 4 WOAI at 5p Wknd	10/02/16-10/02/16 5 30 5P- News-News 4 WOAI at 5p Wknd	10/02/16-10/02/16 5 :30 5P- News-News 4 WOAI at 1

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